### techn'ca

www.technicaintl.com

### **Global Healthy Workplace**

Prepared By: Tony Haddad

Thursday • March 14 • 2013

#### **Outline**



This presentation outlines how Technica created a Global Healthy Workplace aligned with the aims of the World Health Organizations Model for action:

#### By ensuring:

- -Leadership engagement: Support and integration
- -Worker involvement

#### To design and manage initiatives:

- Which will protect and promote the health, safety and well being of all workers, along four components:
- → Physical Work Environment
- → Psychosocial Work Environment
- → Personal Health Resources
- → Enterprise Community Involvement

#### To ensure that initiatives are:

- -Innovative
- -Sustainable
- -Replicable

#### And to follow a continuous improvement cycle of:

- -Assessment
- -Planning
- -Action
- -Improvement

### **Technica Today 30 Years of History**







#### **1982**

Foundation of Technica as a local family business

Workshop: 40m<sup>2</sup>

Staff: 4

Market: Local

#### 2013

Technica has become a multinational company with global reach

Factory Area: 6,000m<sup>2</sup>

Staff: 140

Market: 30 Countries

Branches: 8

### Technica Today Products of Technica



#### **Mission**

Our mission is to satisfy the need to automate the product handling of our customers, on the global market, by providing innovative and customized automated solutions and by integrating turnkey lines, designed to improve operation efficiency and to increase production capacity.

#### valued customers

We have build a base of 276 customers in 30 countries. We are also an approved vendor to most multinational companies.





















# primary packages

- I Product conveyors
- I Side grip elevators
  I Mass flow conveyors
- I Debaggers
- I Accumulation tables (FIFO loop mass row)

#### secondary packages



- I Segregation units
- 1 Spiral conveyors
- | Continuous elevators | Conveyor systems (roller - belt)
- I Warehouse automation

#### pallets & heavy loads



- I Palletizing lines
- I Stretch wrappers
- I Pallet conveyors
- I Shuttle cars
  I Pallet lifts
- I Pallet management

### Leadership Engagement, Support & Integration Values and BHAG



#### Values (RISER)

#### Recognition

We strongly encourage and reward innovation, creativity and personal initiative.

#### Integrity

We build long term relations with our stakeholders, our team, our suppliers and our customers based on trust, loyalty, mutual support and open communication.

#### Servant Leadership

We are Servant Leaders: We cultivate rich relation with our team, based on mutual respect, and we develop their personal and professional skills.

#### Excellence

We are committed to deliver quality and excellence in everything we do.

#### Responsibility

We care for the welfare of our society and for the protection of our environment.

#### **BHAG**

In 2040, we see Technica as a large conglomerate of companies, employing the best talents in our community, to design and manufacture the complete range of equipment in the end of lines, and selling it to the world.

The driver to this growth is the vision and the values of the founder:

"We will grow our company while promoting objectives which are good for the company as well as for its employees. What is good for the company must also be good for the community."

(Tony Haddad, 1982)

These values were later embedded in the company and confirmed through milestones:

-1985: ILO convention 161: "Establish occupational health services for all workers".

-1998: World health assembly resolution 51.12: "Foster the development of health promoting communities and work places."

-Jan 2011: HBR article by Michael Porter Creating shared value:

"Companies create shared value when they enhance their competitiveness while simultaneously advancing economic and social conditions in the communities in which they operate."

(Michael Porter - Mark Kramer)

### Leadership Engagement, Support & Integration Culture





our culture I TASSCCQE

- I for innovation
- T for time respect
- A for accountability
- S for servant leadership
- S for safety compliance
- C for customer orientation
- C for cost consciousne
- Qfor quality drive
- E for environment respect



Companies, same as individuals, need to have a soul and a culture to sustain growth.

We have created our own culture I TASSCCQE:

- -Innovation
- -Time Respect
- -Accountability
- -Servant Leadership
- -Safety Compliance
- -Customer Orientation
- -Cost Consciousness
- -Quality Drive
- -Environment Respect

### Leadership Engagement, Support & Integration Servant Leadership





Our managers are servants first, leaders second.

#### We have:

- -A Servant Heart: We have genuine love for others
- -A Servant Head: We set a clear vision
- -A Servant Hand: Our behavior is a role model

Our organization structure is the inverted pyramid (**Ken Blanchard**)

Managers are called to serve the front liners so that they can better serve the customers.

### Leadership Engagement, Support & Integration ESP – Employee Satisfaction Program





if we don't take care of our customers, someone else will.

#### I TASSCCQE

- we train our team to understand the customer perception.
- we are customer oriented.
- we listen to the customer needs and respond to them.
- we build our relations based on trust and mutual support.
- we do quality work to eliminate enage
- we do quality work to eliminate snags.
- we thank customers for their complaints and we react to them to create a bonding relation.



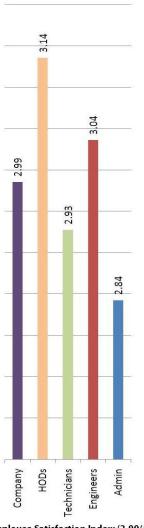
- The first C letter of our culture stands for "Customer Oriented".
- We have developed for them a CSP "Customer Satisfaction Program".
- We view our employees as our internal customers and we have developed for them a ESP "Employee Satisfaction Program".
- Our employees are at the center of this program, and are involved and engaged.

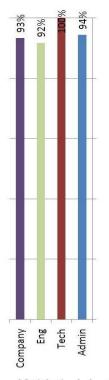
#### ESP Program includes:

- Design of initiatives
- Evaluation of results by all the team
- Action plan for improvements

### Worker Involvement Organization Capital Survey







- Our employees provide their input through:
- $\rightarrow$  Focus Group discussions
- → 360° feedback program
- → ESQ (Employee Satisfaction Questionnaire)
- → Organization Capital Surveys
- → SER (Safety & Environment Improvement Request)
- → OFI (Opportunity for Improvement)
- → AWR (Award Request)
- The input is consolidated and analyzed
- -Actions are decided and decisions are shared with the team
- -An index (ESI) is created. It is a KPI in the HR process

Employee Satisfaction Index: (2.99/5)

Personal Satisfaction Index: 93%

### Worker Involvement Quest for Change





GM meeting the team

- Input from the team is the basis of our strategy and actions
- Engagement of the team was instrumental in the company turnaround in 2010:

After 2 consecutive years of losses, we were able to go from EBIT -5% to an EBIT +15%

The process was set in a general meeting:

#### - Data Collection:

Collect input of all the team at all levels, of what went wrong

#### - Gap analysis:

Analyze root cause and design actions

#### - Quest for change:

Game of "Who Moved my Cheese" (Dr. Spencer Johnson)

- Tough decisions were taken together:
- → Freeze salaries and bonuses for 18 months
- → Cut layers of supervision
- → Empower the front liners
- → But no lay offs, except in case of mediocrity The team followed and was engaged

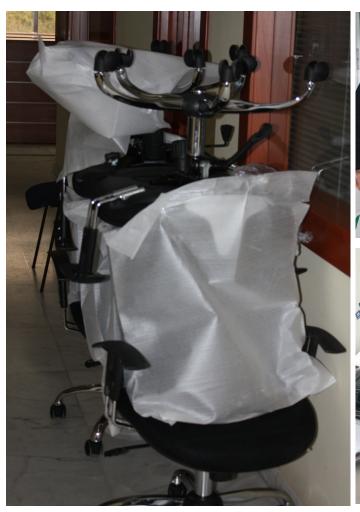
# **Physical Work Environment Initiatives**



Initiative in ESP	Impact
Design and implement "Safety Management System"	<ul><li>Add to the organization structure "Safety Officer"</li><li>18001 Safety Standard Certification (September 2013)</li></ul>
Create a function "Safety Buddies"	- Safety auditors trained for factory as well as for sites inspection
Safety trainings for installation teams on customers safety requirements	Got "Approved Contractors" status from multinational companies: P&G, Nestle, Unilever, Mars, Marai
Install safety cameras	<ul> <li>24 hours monitoring and recording</li> <li>Hazards and unsafe behaviors are played back to the team</li> </ul>
Ergonomic work environment study and implementation (LAU)	<ul> <li>Ergonomic chairs for all staff (70 chairs replaced)</li> <li>Operator work stations redesigned</li> <li>Factory ventilation system redesigned</li> <li>Noise study applied</li> <li>Study and training on correct postures for computer users</li> </ul>
Fire alarms and fire fighting	<ul> <li>Fire alarm system for server room, offices and factory</li> <li>Fire fighting team defined, fire drills for all company workers</li> </ul>

### **Physical Work Environment Pictures**









# **Psychosocial Work Environment Initiatives**



Initiative in ESP	Impact
Performance appraisal process	<ul> <li>Worker own self evaluation and manager's evaluation</li> <li>Process of: set objectives, coach to perform, evaluate results, and refine objectives</li> </ul>
Personal Development plan (PDP)	<ul> <li>Online and interview assessment by an outside expert (exeed)</li> <li>Coaching plan developed for each with training for leaders</li> <li>Life coach assigned where needed</li> </ul>
Sales team assessment	<ul> <li>Online and interview assessment of team by outside expert (WSM)</li> <li>Training plan established</li> <li>Sales targets and KPI defined</li> </ul>
Profit sharing	<ul> <li>5% of company profits are distributed to the team</li> <li>Recognition of their contribution to creating value to the company</li> </ul>
Financial assistance and security	<ul> <li>Agreement with our bankers to provide up to 7 months short term loans and long term loans for housing</li> <li>Loan guaranteed by company</li> </ul>
Technica membership	<ul> <li>Agreement with all our suppliers to grant our special discount to all our employees</li> <li>Agreement with major outlets to provide special quantity discounts</li> </ul>

# **Psychosocial Work Environment Initiatives**



Initiative in ESP	Impact
Equal employment opportunities	<ul><li>25% girls, 75% boys</li><li>Top management: 50% women</li></ul>
Working hours for mothers	<ul> <li>Flexible hours for mothers. Option to work from 8:00 A.M. till 4:00 P.M.</li> <li>Leave in case of need at home with no prior notice</li> </ul>
Job security	<ul> <li>Strict policy of no lay off for reasons of loss of sales or profits.</li> <li>Lay off only for breach of values or unwillingness / in capacity to develop and train to meet job competencies</li> </ul>
Life insurance	- Personal accidents and life insurance with legal heirs as beneficiary
Focus groups	<ul> <li>Annual meetings by groups to evaluate ESP</li> <li>ESP owner: HR manager, collects feedback, sets action plan</li> </ul>
360° feedback	- Outside consultant to conduct survey
Opportunities for the disabled	<ul> <li>5 technicians with hearing disability</li> <li>1 worker with low mental capacity</li> <li>They participate to all activities and training via specialized translator</li> <li>Are hard workers and increase motivation of team</li> </ul>
Multinational employment policy	Workers from different nationalities and cultures India (5), Egypt (3), Nepal (1), Syrilanka (1), Palestine (11), Syria (3), Soudan (3), Nigeria (2) Philippines (1)

# **Psychosocial Work Environment Initiatives**



Initiative in ESP	Impact
Company day out	<ul> <li>Yearly outward activity for all the company: games, lunch, activities</li> <li>Bonding relation between leadership, management and workers</li> </ul>
Music club and concerts	Develop musical talent of team     Concerts, yearly Christmas concert and mass
Recognize and reward achievements	<ul> <li>Technica award for innovation and initiatives</li> <li>SER award (Safety and Environment Request Improvement)</li> <li>OFI award for the highest contribution</li> <li>"Sharing for Learning" initiative</li> </ul>
Policy for compensation scheme	<ul> <li>Salary scale based on HAY methodology</li> <li>Survey for compensation (HR Club)</li> <li>Policy to set our compensation 10% higher than similar industries</li> </ul>
"Organization Capital" survey	<ul> <li>Conducted for all employees</li> <li>Results posted</li> <li>Index created and is KPI in HR process</li> </ul>

### **Psychosocial Work Environment Pictures**

Day out in Byblos City



**Christmas concert** 



Safety training with assistance of translator for hearing disabled





Personal Development Plan

technica

For

Mrs. Iman Helu Human Resources Manager July 2012

### Personal Health Resources Initiatives



Initiative in ESP	Impact
No smoking environment	- Many workers reduced or dropped smoking
Encourage physical exercise and sports	<ul> <li>Free membership at local club for sports fan</li> <li>Basketball and football team</li> <li>Inter company tournaments</li> </ul>
Encourage healthy eating habits	<ul> <li>Outside expert dietician to assess and recommend diet plan</li> <li>Monitor main indicators and record progress</li> </ul>
Company Doctor	<ul> <li>Periodic routine checks for specific positions</li> <li>Vaccination plan</li> <li>Secure special medication in times of crisis (SARS out break)</li> </ul>
First aid training	<ul><li>14 hours training plan of RED cross</li><li>Special training for accidents at home</li></ul>
Blood donations	<ul> <li>Database of blood types for all workers</li> <li>Mobile numbers for emergency donations</li> <li>Blood donation day (Donner sang compter)</li> </ul>



#### techn'ca



#### **Giving Blood** "Donner Sang Compter"

#### **Blood-Brothers Bracelet**







# **Enterprise Community Involvement Initiatives**



Initiative in ESP	Impact
Repair and asphalt the village road	- 5KM of road to the factory and neighboring village repaired and asphalted
Assist local university	<ul> <li>Contribution to local university (CNAM) by 5% of our yearly purchases collected from our suppliers and amount doubled by Technica</li> <li>Invited other industrialists to do the same and replicate</li> </ul>
Cooperation with university	<ul> <li>Sponsoring of final year projects and financing with salaries to engineers</li> <li>Training hub for graduating engineers with opportunity for employment for good trainees</li> </ul>
Sharing of blood types database	- Share our database with local hospitals for emergency donations
Forestation	<ul> <li>On our 30th anniversary, plant a tree in name of our stake holders, with GPS coordinates</li> <li>Plant a tree for each new order, 500 trees will be planted in 2012-2013</li> <li>Campaign with fellow industrialists to replicate</li> </ul>
Jeita campaign	<ul> <li>Campaign to vote for our Jeita Grotto in the new 7 Wonders of the World</li> <li>Company paid sms voting charges and gave break to all staff to vote</li> <li>Easy link by our IT department to facilitate vote and forward to contacts, asking them to vote and forward (create a chain)</li> </ul>
Waste Recycling	Segregate waste and despatch to recyclying centers     e waste recycling initiative
Solar Power	- 10 years long term loan to generate solar power and preserve environment
Green pledge	- We signed the green pledge as an engagement to become an environmental friendly company by green behavior

### **Enterprise Community Involvement Pictures**



Global Healthy Workplace



### techn'co



Pledge for Corporate Environmental Responsibility تعمد من أجل المسؤولية البيئية لقطاع الأعمال

- Minimize waste by evaluating operations and ensuring they are as efficient as possible.
- Minimize toxic emissions through the selection and use of its fleet vehicles and the source of its power requirements
- Source and promote a product range to minimize the environmental impact of both production and distribution
- Comply or exceed all the environmental legislation that relates to the Company
- Accepts responsibility for the harmful effects its operations have on both the local and global environment and is committed to reducing them
- Measure its impact on the environment and set targets for ongoing improvement
- Raise awareness of its staff on environmental issues and enlist their support in improving the Company's performance
- Encourage the adoption of similar principles by its suppliers, clients, and community at large

- تقليل النفايات من خلال تقييم العمليات، وضمان أنما فعالة قدر الإمكان
  - التقليل من الانبعاثات السامة من خلال اختيار
  - تصدير وتعزيز مجموعة من المنتجات للحد من الأثر البيئي في كل من الإنتاج والتوزيع
- الالتزام أو تجاوز جميع التشريعات البيئية التي تنطبق على الشركة
- تقبّل المسؤولية عن الآثار الضارة الناتجة من عملياتها
   على البيئة المحلية والعالمية ، وتلتزم الحد منما
- قياس أثرها على البيئة ووضع أمداف لتحسين مستمر
- رفع مستوى الوعي لموظفيما بشأن المسائل البيئية وحشد تأييدهم لتحسين أداء الشركة
- التشجيع على اعتماد مبادئ مماثلة من جانب مورديما، والعملاء، والمجتمع

### Innovative Initiatives Innovation Culture





innovation is innate and dormant, just cut it loose and let it out.



- Some people see things happening and ask "why".
   We imagine things that could happen and ask "why not"
- The missing "I" in our logo reflects the innovative drive
- Innovation is reflected in moving from "Responsibility" to "Value Creation" (from CSR to CSV)
- Initiatives become fun games to drive results.
- Innovation is also reflected in involving our suppliers and stake holders in our healthy workplace program

### Sustainable Initiatives Healthy Workplace Program Committee





**Healthy Workplace Programs Review Meeting** 

- This effort is not a one time project
- To ensure sustainability, we have created a "healthy workplace programs committee"
- The committee consists of: (From left to right)
   HR Manager, Quality Manager, Strategy
   Management Officer, and Safety Officer
- The committee reports directly to the GM

#### Sustainable Initiatives Strategy Map 2013

Respect.



Mission Our mission is to satisfy the need to automate the product handling of our customers, on the global market, by providing innovative and customized automated solutions and by integrating turnkey lines, designed to improve operation efficiency and to increase production capacity. Image: Maintain a leadership position as a manufacturer of quality equipment and innovative solutions provider in the Middle East. Vision Market Growth: Expand our market to global level and become a recognized global supplier by 2014. SFO: Transform Technica into a strategy focused organization by 2015, Company Growth: Sustain growth in revenue and profitability and double the size of the company by 2020. Financial - Maximize asset utilization - Reduce operation cost - Maintain positive cash flow cycle - Sustain company growth through strategic investments - Maintain growth in profits Customer - Develop customer oriented and bonding relations Develop and optimize solutions within our core competencies - Ensure excellent support to the customer Reflect an image of quality and excellence. Increase Customers Value: Create Shared Value: Achieve Operation Excellence Drive Innovation: Optimize the supply chain cycle Develop markets in new territories Developan R&D process for - Respect the environment - Minimize cost of production - Develop the food and pharma product innovation - Improve health and safety Processes Optimize the product conditions Improve the quality and aesthetics sectors of the products - Grow customer satisfaction and realization process - Create shared value for the loyalty community - Enhance customer profitability - Increase the revenue from spare parts and services Learning & Growth Ensure proper succession, Increase the employee satisfaction HR Capital: Develop competencies and strategic skills, Attract and retain talent. IT Capital: Ensure a reliable se cure and efficient infrastructure. Capitalize on technology to boost performance Organization Capital: Ensure strategy awareness and alignment of the organization, Establish a culture and values driven company Recognition: We strongly encourage and reward innovation, creativity and personal initiative. Integrity: We build long term relations with our stakeholders, our suppliers and our customers based on trust, loyalty and mutual support. Values (RISER) Servant Leadership: We are Servant Leaders. We cultivate rich relation with our team, based on mutual respect, and we develop their personal and professional skills. Excellence: We are committed to deliver quality and excellence in everything we do. Responsibility: We care for the welfare of our society and for the protection of our environment. I TASSCCOE:

Innovation, Time Respect, Accountability, Servant Leadership, Safety Compliance, Customer Orientation, Cost Consciousness, Quality Drive, Environment

### Replicable Initiatives Sharing our Culture

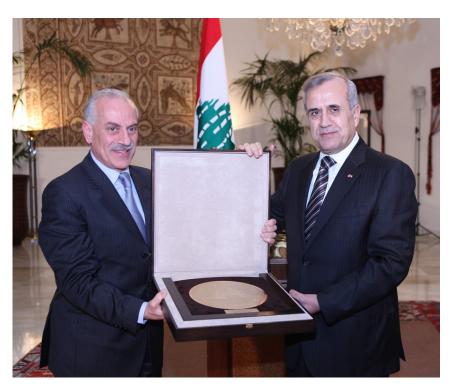




- Our ambition is to be a role model and duplicate our system in other communities
- Our culture is made public and visible at the entrance for visitors
- Ministry of industry requested copies to post them in the ministry
- Multinational companies requested and received copies

### Replicable Initiatives HR Club



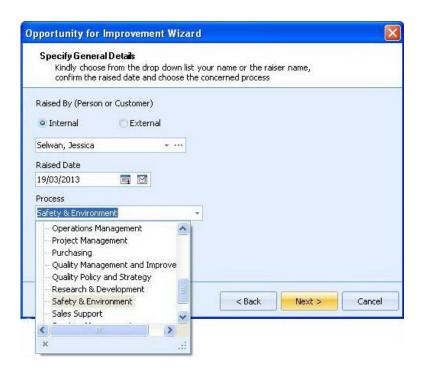


President Suleiman delivering LEA award to GM

- In 2010, Technica was awarded the LEA, "Lebanese Excellence Award"
- This is administered by the European community to companies meeting excellence standards.
- Technica then initiated the "HR club". Today it has 32 members.
- We share data and surveys of compensation plans, culture elements, quality measures. Final report is prepared and diffused by our HR Manager
- We campaign our initiatives and invite the members to replicate

### Follow Continuous Improvement Cycle Deming Cycle PDCA





We follow the PDCA Deming model to manage our processes, activities and initiatives.

#### Assessment:

System efficiency is assessed through:

- → Focus group discussions
- → 360° feedback
- → Organizational capital surveys
- → Input from OFI's (Opportunity for Improvement)
- → Input from SER (Safety and environment improvement request)

#### Planning:

Initiatives are planned and reviewed in:

- → Operational department meetings (monthly)
- → Strategy review meetings (Quarterly)
- → Management and safety review meetings (semi annually)

#### **Monitoring:**

- Software "Q-Pulse" is used to track and manage the implementation. The software includes modules for:
  - → OFI process
  - → SER process
  - → AWR process (Technica Award)

#### Technica, A Global Healthy Workplace





HOD's in training: Leadership and team building

To sustain a global healthy workplace and environment, we have entrenched this philosophy in the behavior of our team:

- -Profit is not the driver of our company
- -Profit is the **applause** the company gets from our **satisfied customers**, when they are served by our **highly motivated team**



www.technicaintl.com

### Thank you